



RELY-ON SOLUTIONS

SOFT SKILLS TRAINING OFFERINGS SNAPSHOT

(NOT COMPREHENSIVE THOUGH!)

POPULAR SOFT SKILLS SESSIONS WE CONDUCT

SALES FUNCTION:

PROFESSIONAL SELLING SKILLS / TIME MANAGEMENT SKILLS / COMMUNICATION SKILLS / TEAM BUILDING SKILLS / ASSERTIVENESS SKILLS / PRESENTATION SKILLS / NEGOTIATION SKILLS / KEY CORPORATE ACCOUNT MANAGEMENT / CHANNEL MANAGEMENT / TEAM BUILDING SKILLS / RETAIL SELLING SKILLS

SERVICE FUNCTION:

V&A WORKSHOP / COMPLAINT HANDLING SKILLS / COMMUNICATION SKILLS / CUSTOMER SERVICE SKILLS / PROFESSIONAL SELLING

MANAGEMENT TEAM:

TRANSFORMATIONAL LEADERSHIP SKILLS / DELEGATION SKILLS / MANAGING PERFORMANCE DEVELOPMENT / TRAIN THE TRAINER / EMOTIONALLY INTELLIGENT / CHANGE MANAGEMENT

NLP FOR BUSINESS

CAMPUS TO CORPORATE

DEALING WITH DIFFERENT CUSTOMERS

INCREASING WORK-LIFE BALANCE

MANAGING STRESS

CUSTOMER CENTRIC SELLING

CREATIVITY AND PROBLEM SOLVING

FIRST TIME MANAGER

LEADING THE CHANGE

NEGOTIATION SKILLS

POWER PACKED PRESENTATIONS

PROSPECTING SKILLS

SELLING SILLS USING NLP

SUPERVISION WITH RESPECT



CONFLICT RESOLUTION
EMOTIONAL INTELLIGENCE
PEOPLE LEADERSHIP
CUSTOMER SUCCESS MANAGEMENT
INTERPERSONAL SKILLS
TEAMWORK SKILLS
MOTIVATIONAL SKILLS
ANALYTICAL SKILLS
PROBLEM-SOLVING SKILLS
DECISION-MAKING SKILLS
CONFLICT RESOLUTION
MENTORING SKILLS
ERGONOMICS
STRESS MANAGEMENT
EMAIL ETIQUETTE
COGNITIVE BEHAVIOURAL THERAPY (CBT)
JOHARI WINDOW - GET TO KNOW
THE SURVIVAL GUIDE FOR REMOTE SELLING
UNCONSCIOUS BIAS
GRAVITAS AND LEVITAS
MANAGING CULTURE CLASHES
PSYCHOMETRIC TESTING SESSIONS
PSYCHOLOGICAL RESILIENCE